



## **JOB POSTING: Senior Professional in Business Development**

ClimateCHECK is a North American climate change and clean technology service and solutions company. We are seeking highly experienced individuals to join the company's US operations in the position of senior professional in business development.

### Qualifications:

- Degree in engineering, science, or business is required. A graduate degree is desired.
- At least 10 years of work experience in business development is required. Proven success in business development activities, including sales cycle and customer management is required. Experience with consulting, auditing or management on climate change and clean technologies is required.
- Excellent communication skills and ability to represent organization in public venues is required.
- Eligibility and willingness to travel is required.

### Desired personal characteristics:

- Self-motivated to perform tasks and solve problems.
- Results-oriented with high productivity.
- Excellent organizational abilities.
- Interest to learn about new areas of knowledge and skills.
- Interest to work with a growing company.
- Highly ethical behaviour.

### Duties:

- Planning, performing and managing sales and business development activities in key US GHG markets to promote ClimateCHECK services and solutions.
- Client engagement and project management
- Reports to VP, Business Development

### Compensation and Benefits:

- Base Salary and Commission: negotiable commensurate with experience and qualifications.
- We are an equal opportunity employer that offers employee training.

### How to Apply:

Qualified applicants meeting the minimum criteria send your resume with references and cover letter to [hr@climate-check.com](mailto:hr@climate-check.com). No telephone calls please. Only those candidates selected for an interview will be contacted. For more information about ClimateCHECK Corporation, please visit our website: [www.climate-check.com](http://www.climate-check.com).